

2025 Procurement Summary



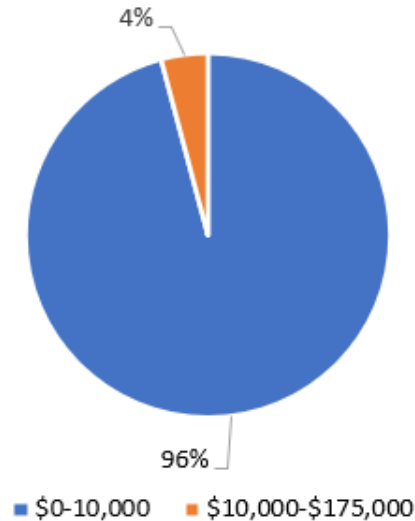
Metropolitan Council

Procurement Summary Information – Fiscal Year, 2025

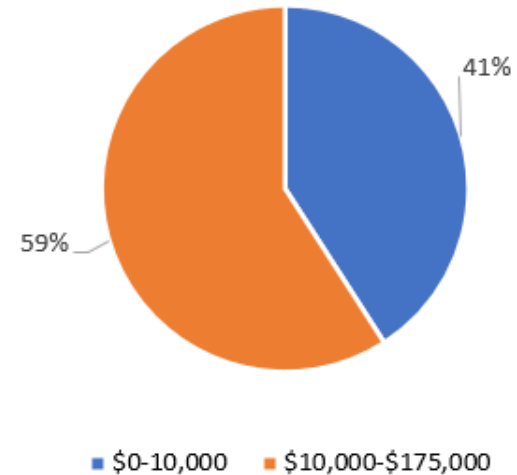
Small Procurements- Up To \$175,000

Dollar Amount Range	# Procurements	Percent #	Total Value \$	Percent \$
Micro Purchase Orders \$0 - \$10,000	40,804	95.9%	\$42,297,499	41.2%
Purchase Orders \$10,000.01- \$175,000	1,734	4.1%	\$60,405,281	58.8%
Grand Total	42,538	100%	\$102,702,780	100%

Small Procurements # Transactions FY-2025



Small Procurements by Value FY-2025



Metropolitan Council

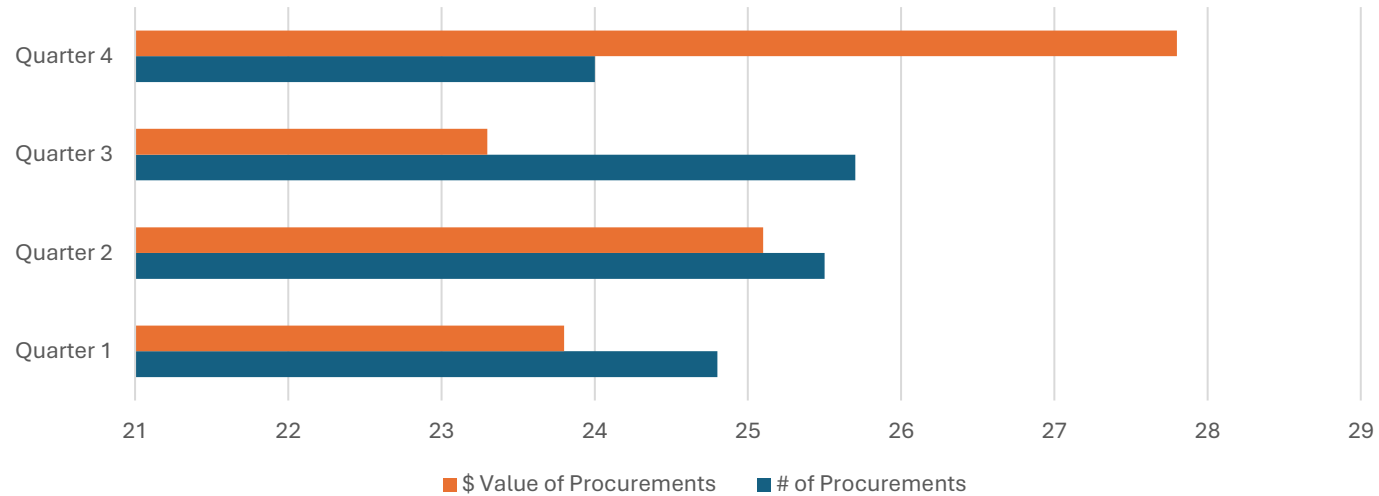
Procurement Summary Information – Fiscal Year, 2025

Small Procurements- Up To \$175,000

Quarterly Comparison

Quarter	Number of Procurements	Percent #	Total Value \$	Percent \$
Quarter One	10,563	24.8%	\$24,479,912	23.8%
Quarter Two	10,850	25.5%	\$25,706,565	25.1%
Quarter Three	10,913	25.7%	\$23,965,870	23.3%
Quarter Four	10,212	24%	\$28,550,532	27.8%
Grand Total	42,538	100%	\$102,702,780	100%

Quarterly Comparison 2025

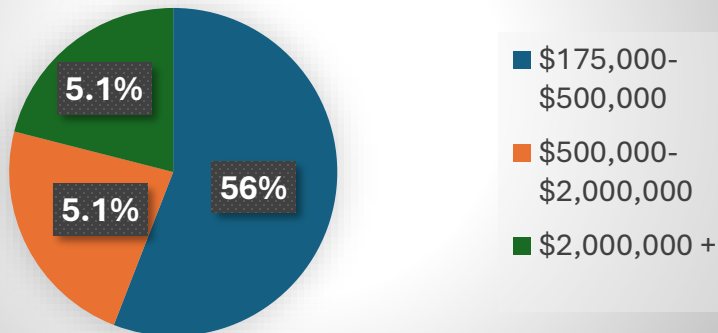


Metropolitan Council

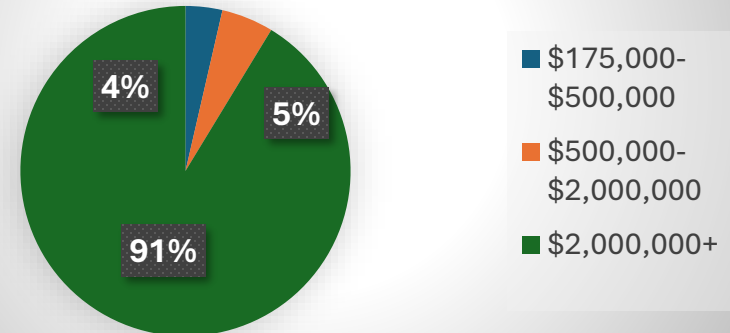
Procurement Summary Information Fiscal Year, 2025 Contracts Greater Than \$175,000

Dollar Amount Range	Number of Contracts	Percent #	Total Value \$	Percent \$
\$175,000.01 - \$500,000	109	55.9%	\$35,117,819	3.6%
\$500,001.01- \$2,000,000	45	23.1%	\$49,692,076	5.1%
Greater Than \$2,000,000.01	41	21.0%	\$890,395,129	91.3%
Grand Total	195	100%	\$975,205,024	100%

Contracts by # of Transactions FY-2025

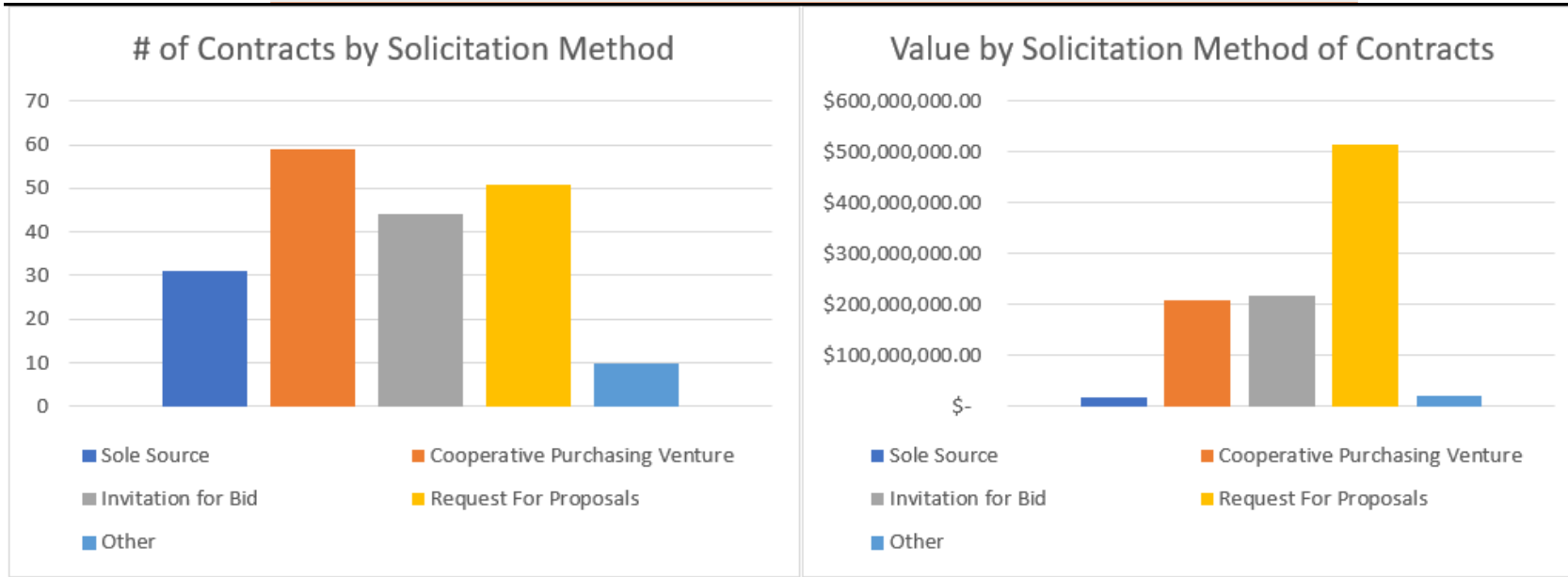


Contracts by \$ Value FY-2025



Metropolitan Council

Procurement Summary Information Fiscal Year, 2025 Contracts Greater Than \$175,000

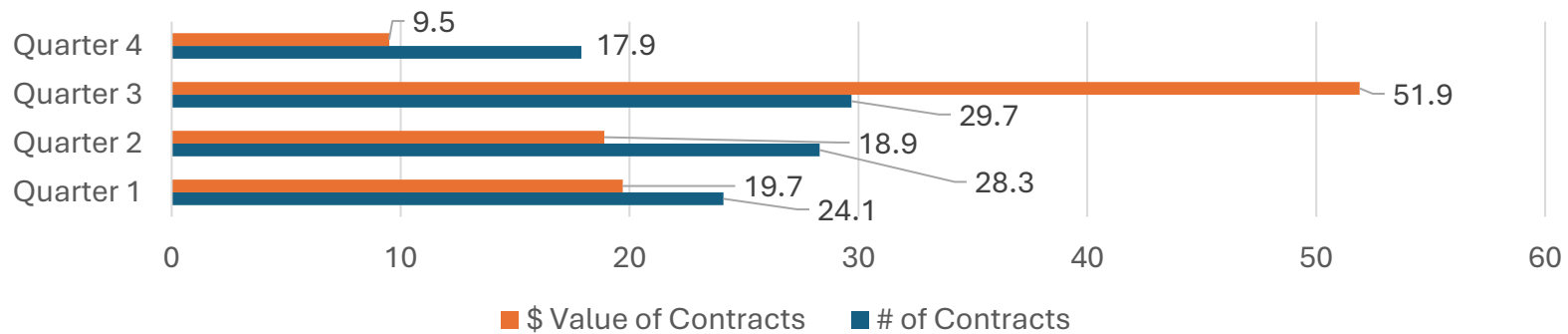


Solicitation Method	Number of Contracts	Percent #	Total Value	Percent \$
Sole Source	31	15.9%	\$16,215,845	1.7%
Cooperative Purchasing Venture	59	30.2%	\$207,795,080	21.3%
Invitation for Bids	44	22.5%	\$216,285,390	22.2%
Request for Proposals	51	26.2%	\$513,935,334	52.7%
Other	10	5.1%	\$20,973,374	2.1%

**Procurement Summary Information Cont.
Contracts Greater Than \$175,000**

Quarter	# Contracts	Percent #	Total Value \$	Percent \$
Quarter One	47	24.1%	\$192,095,065	19.7%
Quarter Two	55	28.3%	\$184,083,227	18.9%
Quarter Three	58	29.7%	\$506,798,357	51.9%
Quarter Four	35	17.9%	\$92,228,375	9.5%
Grand Total	195	100%	\$975,205,024	100%

Quarterly Comparison 2025

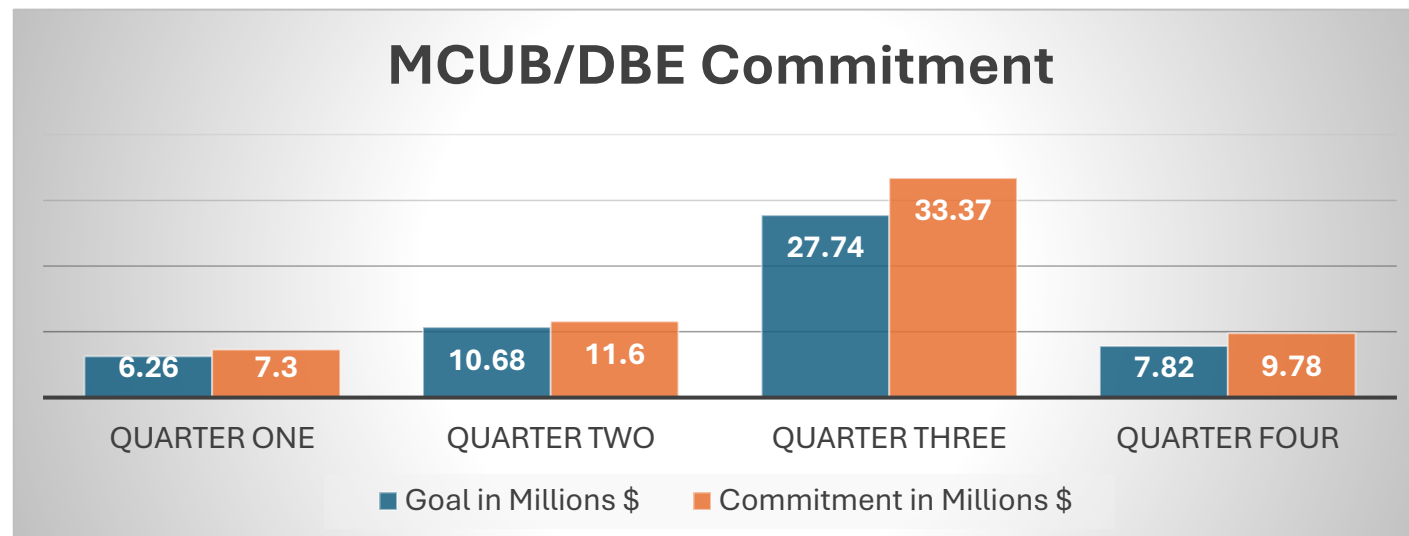


Metropolitan Council Under Utilized Business Program (MCUB) and Disadvantaged Business Enterprise (DBE)

Procurement Summary Information – Fiscal Year, 2025

Contracts- Greater Than \$175,000

Quarter	# Contracts With Goals	# Contracts Met Goals	# Contracts Exceed Goals	# Contracts Did Not Meet Goals	\$ Value of Total Goals	\$ Value of Total Committed	\$ Value Exceeded Goals
One	14	14	10	0	\$6,266,819	\$7,305,351	\$1,038,532
Two	16	15	11	1	\$10,684,749	\$11,604,428	\$919,679
Three	23	21	13	2	\$27,743,992	\$33,365,022	\$5,621,030
Four	9	8	7	1	\$7,821,220	\$9,775,987	\$1,954,767
Grand Totals	62	58	41	4	\$52,516,780	\$62,050,788	\$9,534,008



2025 MCUB Participation Summary



Ashanti Payne, Assistant Director, Office of Equity and Equal Opportunity



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Measuring Success: Two Key Data Points



Commitments

- Construction & contracted services
- Tells us how we are doing
- Compliance assessments

Payments

- Environmental Protection Agency (EPA)/Public Facilities Authority (PFA)
- P-Card
- Individual Project
- Purchase Orders
- US DOT/FTA

Current Commitment Data



MCUB Commitments: Construction & Contracted Services

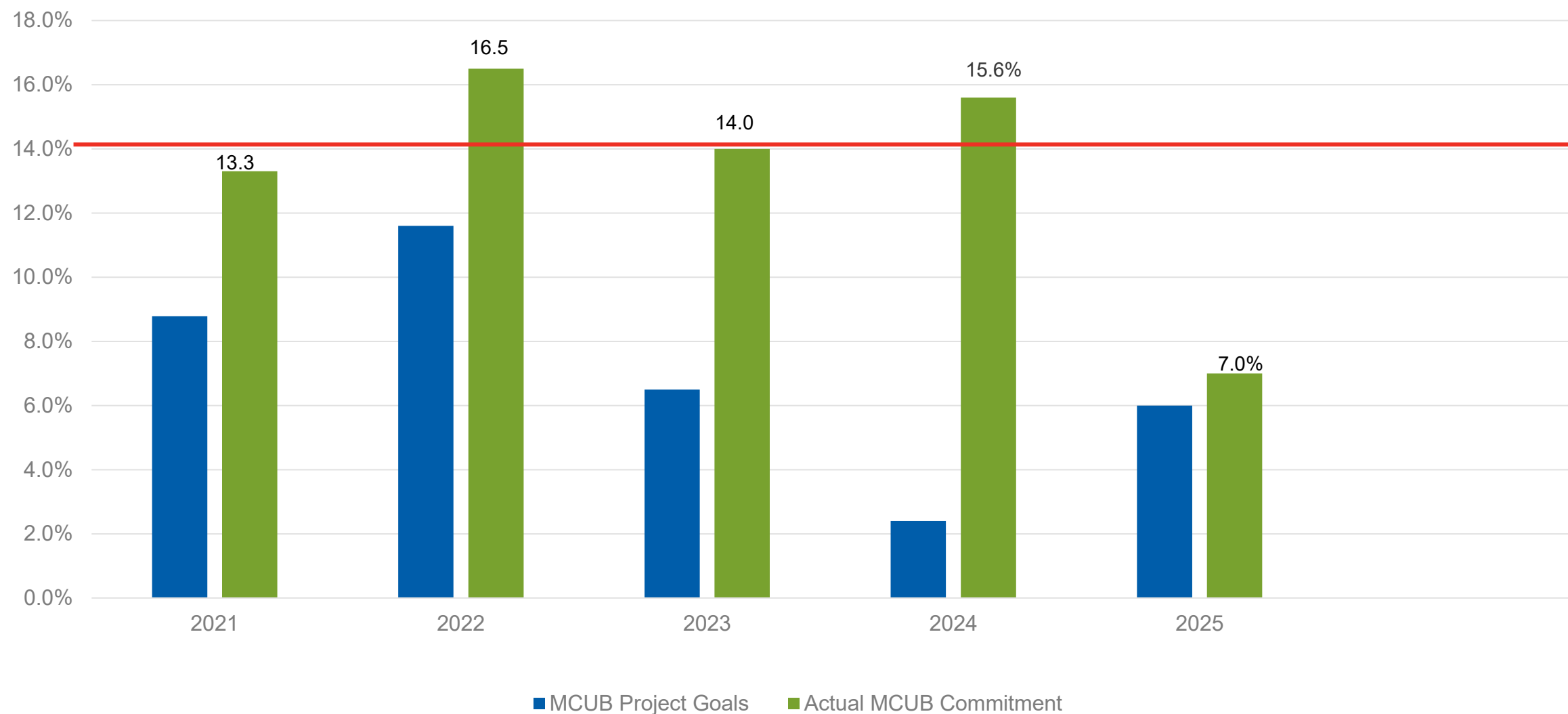


Key Data Point: MCUB Commitments YE 2025

- We track our work through this metric
 - **Includes:**
 - Projects and/or contracts procured through competitive bid; or
 - Request for Proposals; or
 - Potential proposals
 - **Time Period:** Contracts executed during the YE 2025 reporting period
 - **Primary Use:** Tells us how we did in incorporating small business participation in the execution of contracts.

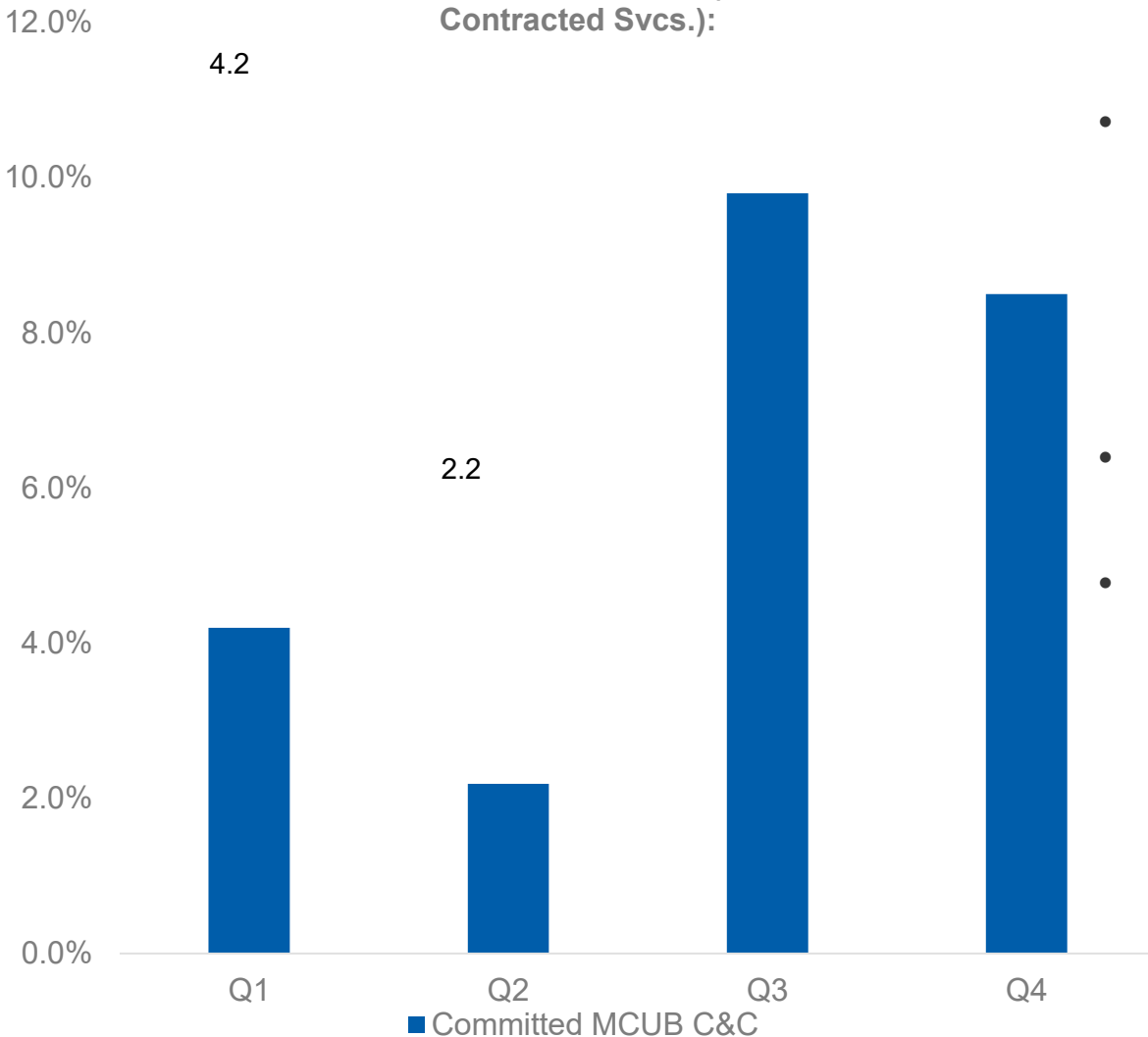
Historical Construction & Contracted Services Goal: 14%

Historical MCUB Commitment Data (Construction & Contracted Svcs.):



Construction & Contracted Services

Current MCUB Commitment Data (Construction & Contracted Svcs.):



2025 Data and Trends: Q1 through Q4

- We **did not** achieve our goal in Quarter 1 or Quarter 2 of 2025
 - 4.2% in Q1: Lowest participation since we started tracking in 2022
 - 2.2% MCUB participation in Q2
 - **Why:** Fewer number of contracts reviewed by OEE0 & lower percentage of contracts reviewed.
- None of the five Council divisions achieved the goal in 2025
 - Highest participation: Community Development 8.7% in
- Caucasian women business owners had the highest participation in 2025: \$32MI
 - Overall program participation is trending down
 - **Why:** No participation on procurements not reviewed by OEE0

Current Payment Data



Payment Data



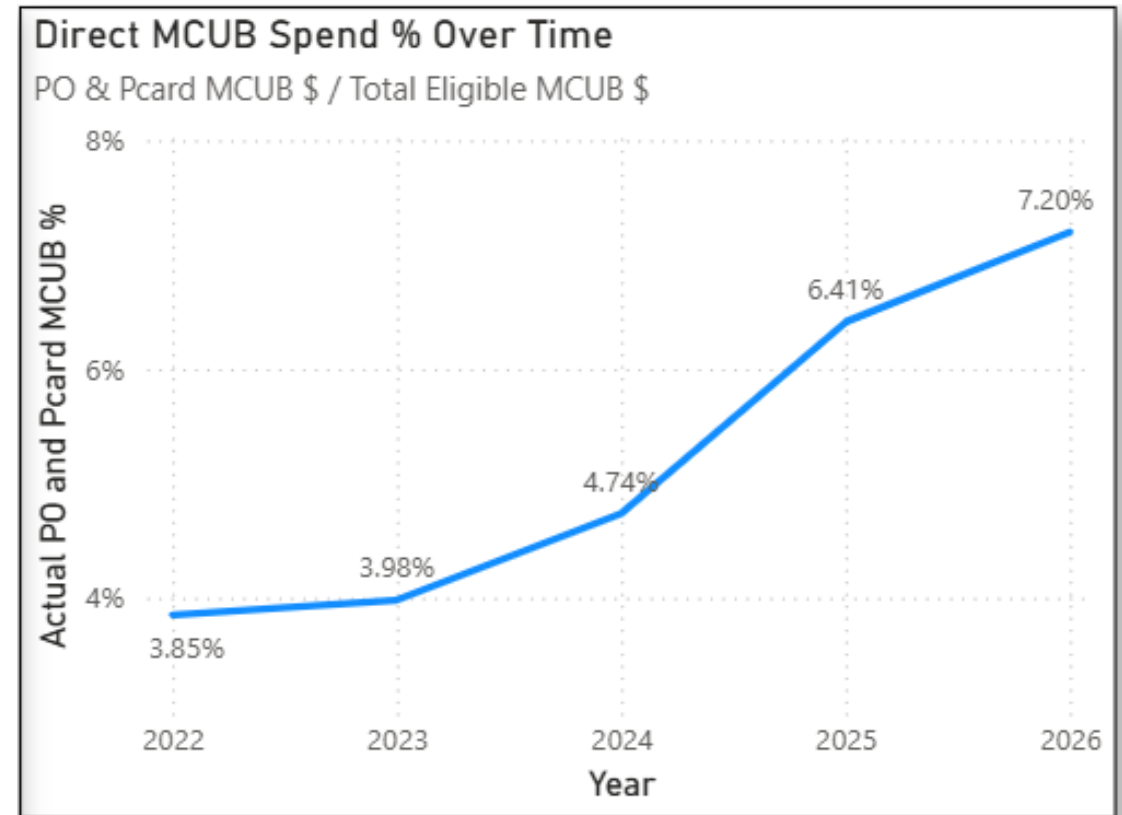
Key Data Point: Direct Payments to MCUB Firms

- This includes:
 - P-Card payments
 - PO payments for construction
 - PO payments for services
 - PO payments for goods
- This represents ongoing payments for existing contracts and general payments to MCUB firms
- Our payment data can tell us how past participation allows us to meet our commitments and goals

Payment Data

Direct Payments to MCUB Firms:

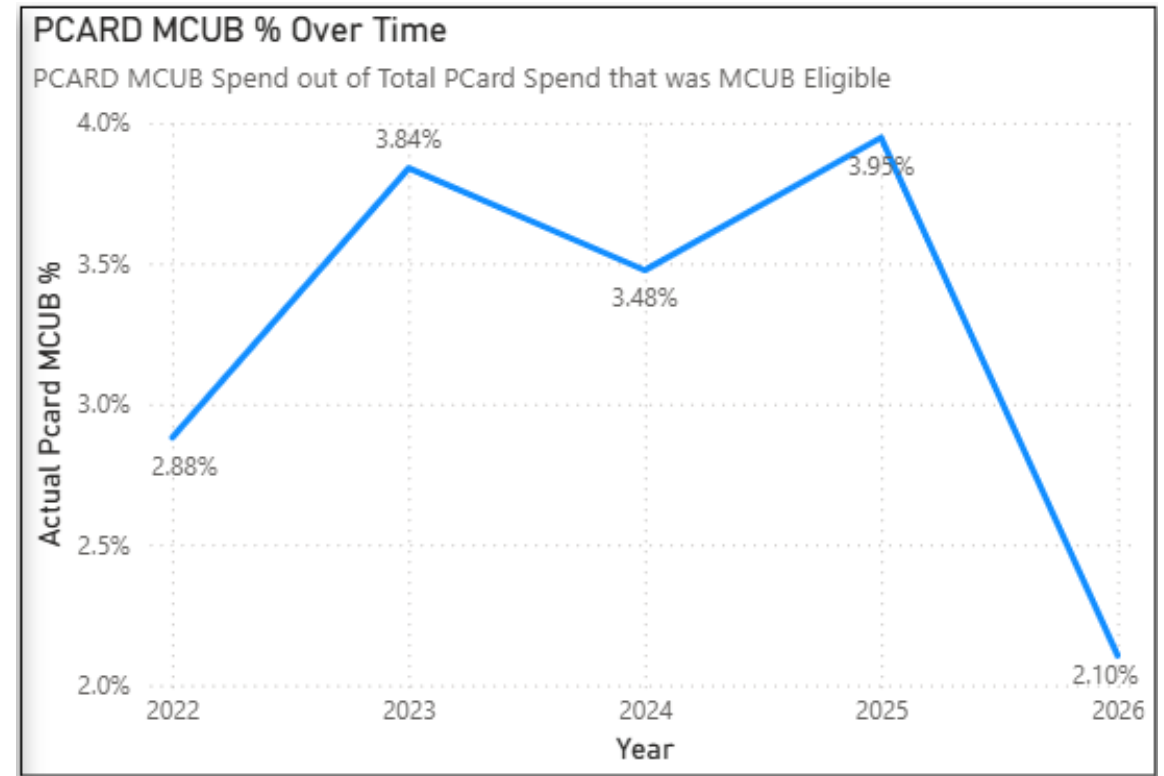
- Our overall spend continues an **upward trend**:
 - Current achievement for 2025: 6.4%
 - Total direct payments to MCUBs 2025: \$27,413,705
- By division:
 - Metro Transit had the highest amount of direct payments in 2025: \$12,064,369
 - Regional Administration had the highest percentage of direct payments to MCUBs in 2025: 16%
- By reported demographics:
 - \$9.6MI payments made to Caucasian women
 - \$8.3MI to Black Males 2025



Payment Data

Direct Payments to MCUB Firms:

- P-Card data differs from the overall trend:
 - Total P-Card payments to MCUBs 2025: \$251,421 (4.0%)
 - P-Card payments have been **trending up and down** since 2023
- **Why:** Establishing intentional habits



Payment Data

Secondary MCUB Payments: Prime to MCUB Subcontractors 2025

- Data reveals the breakdown for our Subcontracted work:
 - Highest participation among Caucasian-owned subcontractors
 - Next highest is among Asian – Pacific American-owned Businesses
- Percentage represents share of total MCUB payments

Ethnicity	Payments	Percent of Total
Caucasian	\$4,011,392.93	62.7%
Asian – Subcontinent American	\$208,860.22	3.3%
Asian – Pacific American	\$857,467.41	13.4%
Black American	\$761,562.87	11.9%
Native American	\$372,758.13	5.8%
Hispanic American	\$191,272.40	3.0%
Total	\$6,403,313.96	100%

2025 Q2 Data and Success Stories

Council Impact:

- Data
 - Continue to experience growth in our MCUB supplier program
 - Significant legislation - HF 2097 (Companion SF 2038) passed
 - One-on-one business consultation services and Introduction to Government Contracting remain popular courses
- Success Story:
 - 43 small businesses took advantage of the Metropolitan Council's small business supportive services Q\$ 2025

I want to express my gratitude to you for all the work you put into the branded templates and the website review. Your dedication and attention to detail truly brought tears to my eyes after our last meeting. As a new business owner, there are days when the challenges seem overwhelming. However, having programs like this and people like you and Project Solutions in my corner makes all the difference. Your support helps us find direction and see the possibilities ahead. Thank you once again for everything you all do!

~Melissa Coutier, The Compliance Shop



Jody Jacoby

Chief Procurement Officer

Jody.Jacoby@metc.state.mn.us

Ashanti Payne

Assistant Director OEE0

Ashanti.payne@metc.state.mn.us

