Business Item

Management Committee

Business Item: 2026-12

Annual Sole Source Hardware and Software Maintenance Services

District(s), member(s):	All
Policy/legal reference:	FM 14-2, Expenditures for the Procurement of Goods, Services, and Real Estate Policy; Minn. Stat. § 471.345
Staff prepared/presented:	Sue Hauge, Deputy Chief Information Officer, 651-602-1136
	Jody Jacoby, Chief Procurement Officer, Procurement, 651-602-1144
Division/department:	Regional Administration / Information Services

Proposed Action

That the Metropolitan Council authorize the Regional Administrator to execute sole source purchase orders for ongoing maintenance, hosted services and support services in an amount not to exceed $ 5,628,662. This includes installed software and hardware referenced on the attached 2026 Information Services Sole Source Vendor List.

Background

Traditionally Information Services (IS) has brought forth a business item requesting sole source approval annually. The 2026 Information Services Sole Source Vendor List was reviewed by Procurement staff for accuracy and reasonableness.

Computer hardware and software purchased by the Council require ongoing maintenance, hosted services and support. Procurements for this hardware and software have already been completed; this item addresses ongoing maintenance and support services resulting from the initial procurements.

Council Procurement Procedure FM 14-1a, Section 11. Non-Competitive Procurements, addresses sole source procurements and provides the following guidance: "Sole source procurement of original equipment manufacturer repairs, parts, equipment and systems, software maintenance and support, or other services that are required on a continuous basis may be authorized on an ongoing basis."

Rationale

Approval of the hardware and software maintenance services sole source payments allows for ongoing authorization, transparency, and efficient administration of essential technology.

Thrive Lens Analysis

The Council adopted Imagine 2050 on February 12, 2025, which builds on policy direction in

Thrive MSP 2040. Under the Thrive lens, this action advances the outcome of Stewardship and Sustainability by ensuring reliability, resilience, security and cost-effectiveness of the Council's computers, servers and cloud services. By integrating maintenance enterprise wide, the Council is able to efficiently track efforts, which supports the Thrive Accountability principle.

Funding
Funding for these software and hardware services is included in the Information Services operating budget.

Small Business Inclusion
The purchases are being procured through a sole source. Therefore, the Office of Equity and Equal Opportunity did not assign a Metropolitan Council Underutilized Business (MCUB) goal.

2026 Information Services Sole Source Vendor List

Vendor	Product	Amount
ACT Traffic Solutions	EMTRAC - Software Maintenance for Signal Priority System	$205,784.00
Ancom	ARMER radio maintenance system. Required by DPS for safety	$113,613.50
Apollo	DVR system to record videos on buses and LRT vehicles	$26,000.00
Bentley Systems	Essential engineering software	$27,500.00
CenturyLink Commuications/Lumen	65 Lumen/Century Link Communications T-1 circuits	$400,000.00
CoStar Realty Information	Real Estate Information and Research	$90,750.00
Cubic Transportation System/NextFare	Go To Cards, process credit cards and interface with back-end databases for collecting fares and managing customer accounts.	$200,000.00
Cummins	Diagnostic software for bus operations	$82,014.90
Dulles Technology Partners	Hosted Service for grant management software	$29,183.00
enfoTech & Consulting Inc.	IWPP iPACS and GovMobile Systems	$100,000.00
Geonexus	GeoWorx Sync for Oracle WAM	$30,000.00
GS Systems	WonderWare - industrial control system software	$363,000.00
GTEL	Property/Evidence tracker renewal interfaces w/ LOGIS via GTEL integration	$29,175.30
Hitachi Vantara	Live streaming video on 91 trains	$352,000.00
IBI Group/Arcadis	Alerts Manager & Real time concentrator software	$60,000.00
IBM	AIX RS/6000 Operating system for IBM servers	$33,000.00
Information Systems Corporation (ISC)	Captiva, ApplicationEnhancer (AX) and ECMToolbox	$70,000.00
Init Innovations	Annual ridership data input to the National Transit Database	$28,690.20
Intellicene	Cognyte support Maintenance in 2025	$160,000.00
Kaar Tech	LifeRay	$71,000.00
Kipsu	Text for Safety on Buses and trains	$68,154.90
Kisters North America	Wiski - Data management and analytics for water professionals	$44,000.00
Lexis Nexus	Record check for MTPD	$50,000.00
Microsoft	Microsoft Unified Support	$800,000.00
Milestone	Recording system - Video recording software on 5 camera trailers	$26,000.00
Noregon/Allison Transmission	Diagnostic software for Allison Transmissions	$42,900.00

Northland Business Systems	Verint AudioLog System - phone, radio and rail recording system	$73,000.00
PCS Mobile	Arbitrator licenses - for MTPD Squad cars	$26,000.00
Oberon Technologies	Arbortext & Titania Delivery	$320,000.00
RSMeans Data/Gordian	Data subscription	$26,000.00
S&A Systems	Fleetwatch - Fuel and fluid management system for bus operations	$157,304.00
Sans Institute	Cybersecurity Courses for Government programs	$38,500.00
SAP Pubic Services	Enterprise licenses and software support agreement	$300,000.00
Strategic Mapping	NexTrip Mobile CIS System	$26,000.00
Thermo Fisher Scientific	SampleManager - laboratory information management system	$119,000.00
Tracker Products	Property/Evidence software	$57,000.00
Trapeze	ATIS-Soap	$175,000.00
Trapeze	MTS Maintenance Pass, Mon, Ranger+	$100,000.00
Tritech/Central Square	LETG/Zeurcher - Police Information Management System maintenance	$29,115.00
Ubisense	Smart Transit Maintenance	$100,000.00
U.K.G. Kronos Systems	Kronos Workforce Timekeeper	$26,000.00
VCS - Visual Computer Solutions	Scheduling and timecard application	$37,887.00
Verint/ Cognyte	VMS for buses trains, platforms and parking lots	$74,000.00
Wabtec	ARNIC Maintenance	$400,000.00
ZF Testman	Diagnostic Software	$41,090.00
	Grand Total	**$5,628,662**